

Banking, Financial Services, and Insurance (BFSI)

Candidate Hotlist

July 2023

MANAGING DIRECTOR, TREASURY & INTERNATIONAL BANKING

Commercial

The candidate is a seasoned senior Banker Professional with over 30 years of experience in SOEs banks. The candidate embodies strong values, innovation, invention, and business development, driven by results and a commitment to continuous learning. Highly motivated and self-driven, the candidate possesses a strong financial and business acumen, particularly excelling in **Capital Market, Investor Relations, Economic analysis (both macro and micro), FX, International Banking, Investment, Portfolio Management, Operations, Change & Transformation Management, and more.**

CHIEF AGENCY OFFICER / CHIEF OF SALES

Commercial

With around 20 years of experience, the candidate is an execution and solution-oriented leader, specializing in financial institutions, with expertise in **agency sales management & strategic planning, corporate real estate/property management, and corporate services.** The candidate has worked for well-known insurance companies, managing overall agency sales nationwide, sales activity, recruitment, and agent development, often creating and revamping processes from scratch.

HEAD OF INVESTMENT BANKING – SECURITIES

Commercial

The candidate possesses over 15 years of investment experience, with expertise in corporate finance advisory. The candidate's diverse cases include **Feasibility Study, Valuation, Merger & Acquisition, Debt Re-structuring, Transaction Structuring, and Stock & Bond offering.**

VICE PRESIDENT – MOBILE & DIGITAL BANKING

Commercial

The candidate is a strong IT professional with over 23 years of experience specializing in the banking industry. The candidate excels in technology strategic planning and IT project delivery. As a self-starter and creative leader, the candidate has successfully led teams in **delivering and launching the bank's digital & mobile bank, system integration, customer acquisitions, and retail internet banking.**

CFO, DIGITAL ECOSYSTEMS

Finance

The candidate boasts a 15+ year career portfolio, excelling in **Fundraising, Financial Due Diligence, Investor Relations, Project Management, Business Development, Organization and People Development, Ecosystem and Community Building, and Mergers and Acquisitions** within multinational environments.

Interested to get to know our candidates?
Contact zakaria.putra@monroeconsulting.com

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COO, INTERNATIONAL TRADE & DEVELOPMENT FINANCING

Operation

The candidate is a generalist banking leader with over 18 years of experience in banking and international development finance. The candidate's expertise spans **business strategy, operations, sales, marketing, risk management, human resources, and finance, with exposure across the Asia Pacific region**. A change agent with a track record of establishing new business and operations, the candidate excels in **executing strategic and tactical initiatives**. A strong communicator at all organizational levels, the candidate adopts a collaborative management style and has a passion for leadership and talent development.

DIRECTOR OF INSURANCE PRODUCT DEVELOPMENT

Product

With a strong actuarial background, the candidate has been working for over 20 years with top multinational life insurance brands. **The candidate holds multiple professional certifications in Actuarial, Life Insurance Management, Sharia Insurance, and Risk Management**. The candidate's expertise lies in end-to-end product development for both conventional and Sharia products.

CISO / CYBER SECURITY HEAD, BANKING / TECHNOLOGY CONSULTING

Tech

The candidate is a seasoned IT & Cybersecurity Professional with over 20 years of experience in the banking sector and reputable cybersecurity consulting firms. The candidate has extensive exposure to both international and domestic environments and possesses well-rounded experience working with diverse teams from various departments, divisions, and cultures. The candidate's expertise spans **Cyber Security, Data Protection, Payment Regulation Practice, Risk Governance, Compliance Assurance, Threat Assessment, and Consulting Services**. The candidate covers management and technical aspects across diverse technology platforms, including **Infrastructure and Endpoint Security, Data and Application Security, Identity and Access Management, Cyber Security Assessment and Response, Security Intelligence and Operations, Mobile Security, and Security Strategy Risk and Compliance**.

CHIEF DEVELOPMENT OFFICER, FINTECH

Tech

The candidate has over 15 years of experience in banking, financial services, and e-commerce. The candidate possesses extensive expertise in **leading product development, partnerships, and end-to-end product processes**. The candidate's oversight covers product, technical & technology requirements, and partnership experience.

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NGO & Professional Services

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GROUP CMO, VC/PE & DIGITAL ECOSYSTEMS

Commercial

The candidate is a marketing professional expert with over 20 years of experience in product and brand management for Venture Capital and TMT companies. The candidate excels in **making digital brands top-of-mind and have strong expertise in data-driven product, marketing, and sales management for business scale-up.**

CORPORATE FINANCE – CONSULTANCY

Finance

The candidate has over 10 years of experience in **M&A and financial modeling transactions**, serving consultancy as well as PE/VC companies. The candidate demonstrates **diligence and strategic acumen in supporting financial** due diligence processes and offering financial advisory expertise.

EXECUTIVE DIRECTOR, NGO / DEVELOPMENT INSTITUTIONS

Government Relation

The candidate is a seasoned professional in the field of Development / International Development with over 15 years of experience. The candidate's expertise covers **stakeholder engagement, public advocacy**, and a special interest in issues related to **democratic governance**, such as access to justice, human rights, business and trade law, international development, and program management. The candidate possesses extensive experience in **project management, research, and collaboration with government entities**. Additionally, the candidate has a strong understanding of the Indonesian political context and actively engages in advocacy efforts.

SEASONED SENIOR PARTNER – LAW FIRM

Legal

The candidate is an award-winning partner with over **15 years of experience in a top-tier law firm, specializing in Capital Market and M&A projects**. This candidate has successfully led numerous deals throughout their career. This candidate also in charge with the day-to-day operation of the law firm while maintaining high level delivery for clients.

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